**W2CC - Interview worker large cocoa farm Montenegro, 52 - 5-7-2022**

**Specialties/difficulties:** This was a trickier one because of the way the man speaks. Lowering his voice, speeding up at times and mumbling. Also the way in which the interviewer carries on the conversation, speaker over the person being interviewed and interrupting their answers made it harder to understand what was being said or to catch the full ideas.

I omitted interventions from the second person in the room during part one who was not very clear to hear and understand, unless there was a clear participation and was providing direct information on the question that was asked. I also skipped some random mumbling that I couldn’t really get an actual meaning/sense.

**All set. Before anything else, thank you so much for your time, for the interview. If you have any doubt or any question while I’m asking, you can tell me right away. Well, firstly, what is your name? What do you do?**

My name is [name].

**Mr. Luis Eduardo, how old are you?**

52.

**And how long have you worked here?**

Approximately, almost 3 years.

**Oh it’s been a while.**

Yes, forever.

**It has been quite a time. What is the name of the plot? Roble…**

*[name].*

**Usually, what do you do in a normal day of work?**

Well, right now I’m focused on Cocoa.

**And what do you do? You get up…**

I get up, I go to turn over the cocoa and such. Giving it maintenance. Turning it over, cleaning it, like that. I open up the jungle, you know? All that is… like a *patiero*

**So you are focused only on cocoa.**

Like a *patiero*.

**What is a *patiero*?**

Yeah, to take care of… If it is with coffee, of coffee, if it is with cocoa, like here, I have to take care of the cocoa. Cutting the jungle open, cleaning around, take care of everything related to cocoa.

**Oh, what a hard worker. Do you have children? Family?**

Yes, four little kids.

**And where do they live?**

In [place].

**Oh, they are from there?**

Yes, from [place].

**Can you gift me with your signature here, please? What do your 4 kids do? Are they studying?**

They are studying.

**What was your full name?**

[name].

**And how did you end up working here [name]?**

Because of a friend who was working here and recommended me.

**And what do you think? How have you felt?**

Very good. It is cool. It is very nice here. You get treated nicely.

**And you live here all of the week?**

Yes. I work all of the week until Saturday’s noon.

**And on Saturdays you go to [place].**

To [place]. Very nice.

**Do you live here? You eat here?**

Yes. I live here, eat here. It is a very good treatment. Everything. Everything is nice. Good bosses.

**What is it that you like the most of your work?**

Well, everything. When I am focused, everything. Because it is what I like, things related to cocoa.

**Oh, it is? Have you worked with cocoa previously?**

No.

**No? What did you used to work on?**

I used to work in a plot but back then it was a coffee one. Harvesting coffee and stuff like that although at times I had to do patiero work in another plot. Also in Elbas, mixing coffee. Yeah, as a patiero but not a cocoa one. And now I’ve been a cocoa patiero and I’ve liked it so far. The little that I’ve… You know? I’ve been focused on that and I’ve liked it a lot.

**And when you have free time, what do you do?**

I go to other places. I collaborate on this, doing that thing, going there… you know?

**And on weekends, when you go home to your kids, what do you do?**

Oh well, that is different because we go and walk around with the kids, with her daughter, because she is already married and has a daughter.

**Oh, she is older!**

Yes, she is 22 years old. Yeah, I am a grandpa. She has a year who is somewhat around 2 years old. Therefore I go to where the girl is and we walk around.

**You spend your time there. And you come back on Monday.**

On Monday, again. They pick us up with the van at 5:10, 5 am, the helper, and that’s it. Once again at 6

**You begin.**

We begin.

**Your day starts at…**

6 in the morning and we finish at 4.

**And from 4 onwards what do you do?**

We relax and spend the time around.

**And what do you spend your time doing? Watching television?**

Yes, we watch television. We have a television.

**Oh you have a television and everything?**

Yes, we have a large television in the living room. Right there, where that is, there is a large television.

**And you get fed here and everything.**

Yes. It is very good. Very good food. Good rooms. Good treatment. With social security and everything, like a company.

**Oh, you have social security?**

Yes, of course.

**And about your work, what would you like to change? As for you to say “I would like this rather than something else”**

Well, I would like one thing but it is aiming too high.

**Why is that?**

To be a general helper. Lies, lies.

**Oh but that is good. That’s how it should be, to aim high.**

Lies, I’m just teasing. No, it is nice. I like my work. I love my work.

**Ok. Why did you change from coffee to cocoa. Why did you wanted to change your work?**

Why changing my work? To have better opportunities. Why is that? Where I was before I was making good money but I didn’t have social security nor anything. I earned very good money. Sometimes I would even earn 1 million pesos a week, that’s what it was worth, but what for if I was not insured, I didn’t have a premium, nor anything like that.

**And here you do.**

Of course. We have prima and all of that.

**Everything regarding insurance.**

Everything, everything. That is why, in some things I win and in some things I loose, right? But, well...

**Of course, you compensate one thing with the other. Yeah, once you have kids you think differently.**

Of course. And maybe further to get a pension, right? You have to think of that.

**You have to start thinking about that.**

Of course. You arrive to being 65 or 70 years old and without a pension…

**Yes, that is true. And regarding to get here, how is it with the transportation? How do they pick you up?**

During the mornings or in the afternoons?

**On the afternoons, for example, when you are done on Saturdays, at noon.**

Oh, no. We get transport on the boss’ truck.

**They take you all the way to the main road?**

All the way to the town.

**All the way to the town?**

All the way to the town. They take the adventure of taking us all the way to the town. Yes. They take the risk for a… They take risk by taking us all the way to the town. That’s the truth.

**Yes, because from here to [place] it is far away.**

And they drop us at the town. Yes, they drop us at the town.

**And how do you do to come back?**

On Mondays? Then too, the same, he comes and picks us up. We wait for him at… “Where are you going to drive through?”, “Oh, around this place” and so we wait for him there. We agree and yeah, I wait for him at Bancafé. It is close to my home; I live by the city center. And so I go out to Bancafé and wait for him there.

**And if you have to leave during the week, are the routes or something?**

Ah, yes, of course. There is also a route. There is at 1, at 4, at 5 and so on. At 6 am.

**Is it calm and safe here?**

Yes, there is a very good tranquility here.

**You don’t get so see any mess or bad people?**

No. People move around somewhere there, at night, but we don’t know who it might be. Common people but everything is cool, they don’t bother you nor anything.

**And in order to call your family, do you have a cellphone here?**

Yes, of course. I have my cellphone.

(Someone else) We have everything here.

I have Movistar.

**Only Movistar connects here?**

No, maybe Tigo also connects now but for it you have to look other places, to locate them.

**Oh, ok. You have to look where the signal connects.**

You have to find it, to call. But with Movistar I can do it from the room, I live in the last room, I get a little outside of it and…

**And you get signal.**

Yes, I get signal.

**And internet connects here? Do you have internet?**

Yes, there is internet but not for all of us. Maybe for the helper or something…

**Yeah, because he might need it.**

But not for us. Some time ago we all had it but nowadays, not anymore.

**Only for things you might need**

But before we used to have it here, all of us had it.

**And here, do you get trainings? Are you taught stuff? Or if you want to learn something, what do you do?**

Nowadays they are giving us trainings but for some time now there hasn’t been any.

**And what sort of training?**

On nursing, on…

R**eally?**

Yes, but for 3 months we haven’t had anything.

**Oh but that is really nice.**

If at some point one of us gets sick, how do we help him? You know? We did all of that.

**And how did you learn about coffee? Who taught you? I mean, cocoa. Who taught you or what did you do?**

I came here thanks to Robinson, he advised me. The little he knew he would teach me. I stayed next to him and as such.

**And now you take care of your cocoa.**

And I started to do and to do and by the time this other kid came, he advised me.

(Someone else) The one from Marisales.

No, the other one, the brunet one, what was his name? He is tall. He is not here today. He hangs around with the brunet girl. What was his name?

**Yes, yes. From the association.**

Exactly. What was his name? Mr…

**But he is someone from the association, the one coming.**

(Someone else) of course, of course.

And it was him who taught me on cocoa. “You have to do this like this, you have to do this like that. Look.” And more.

**Yes, of course. And if you have a doubt about how to do things, who do you ask to?**

To Robinson.

**To Robinson?**

Yes, I do. And as such. I need to have his phone, to be more focused. Right?

**Yeah, just in case. Ok. What kind of social activities do you do here? Parties or at the end of the year they organize something for you or?**

At first, they would do parties. Nowadays they are not doing parties but they do small gatherings with cake, small details. They motivate you to have a good… And by the end of year, it was two years ago, right? They gave a large briefcase with…

(Someone else) Every year.

With a full gift. We were given a lancheta but it has everything. It was around an increase of 100 000 in things. From the briefcase. Right? The sole briefcase was worth 150, 200, and inside it had around another 200 in things, but good ones, good quality. They prepare lunch for us and all.

**And here, do you go and… during these times of elections and all of that, did you go to vote or how does that work.**

We went to vote, of course. We left on Saturday, as always, at noon. The votation was on Sunday. We went to vote in peace.

**Ok. And here, how many people live at this… This is only the workers area?**

Yes, the workers area.

**And how many workers are there currently? More or less.**

Sleeping here? Somewhere around 10. 10 or 12. Right now.

**12 sleeping here and the rest of the people…**

They go to the town because they have their own motorcycle.

**Oh, ok. So the ones who have a motorcycle and live close by can move around.**

Yes, of course. One is from [place], another one from Armenia. Yes, we were around 12 or 15, something like that. Right now there are some contractors but they are not taken into account. But we are the constant ones here.

**The constant ones. And here you have bathrooms and everything.**

Everything.

(Someone else) all of the things.

Bathroom… Everything. Cool.

**And here, you get regular energy. Where do you get the water from? The river?**

From the committee. That is how it is organized. We were taken water from a ravine over there but that water would arrive al dirty and mixed so the boss said “No”. He didn’t like it because we were getting swamp water and no…

**Oh but they really take care of it.**

Yes, of course. Look yourself. There are those. You can open the tap and you’ll get clear water.

**How much does it rain here or how is the weather here?**

No, here it is always raining.

**It rains a lot.**

Now is the time when we have one or two small summer days but then it comes back. The summer is not like the water. But when it gets warmer, in two or three days, in a week at most, that soil gets dry.

**When you… Do you use fertilizers here? Chemicals…**

No, not chemicals.

**And what benefits does that give, by not having chemicals. For example, are there more animals or…**

Well, it impacts on the animals. That kills the animals.

**And you take good care of that here.**

Of course because if you are going to use a chemical you are going to finish off the bees and they are your right hand. Here we only use… How was it called?

**I don’t know, organic?**

Organic. Here we only use organic fertilizers. And for everything. All of this is organic. For example, what they are doing there, you must have passed next to it, a ranch.

**Yes**

That is treated for that, for the organic. For the pulp and the peels from the cocoa… It is the project the boss has. He bought a machine to separate all of that from the cob and transform it into fertilizers.

**Yeah, that is very good.**

It is organic. Everything here is organic. They do buy some little stuff and such but nothing like poison.

**And here… Well, you tell me you feel very calmed, there are no conflicts…**

(Someone else) No, there is nothing here.

No, it is very calm.

**It is very calm.**

(Someone else) I’ve been more than 30 years around here and the way you see me right now, it is like this every day.

**Always.**

(Someone else) Always.

**Meaning that in 30 years this has always been calm.**

Yes, it’s been very good.

**Ok. And regarding this plot, for how long has Mr. Andres had this plot?**

(Someone else) It’s been 10 years.

For how long? 10 years.

**10 years? Ok. Have they planted more trees? Is there more forest and little animals…**

Forests. Of course. Large amounts. This has a lot of forest.

**But you get to work in this area close by, with fermentation and drying, or do you also get to work with the crops.**

With the crops. When the lots run out… when we are done with cocoa drying, I get to work to the crops. All of that over there is assigned to me.

**All of that large area?**

All of that. If the cocoa drying is done, we move on the next day to work on the field, because that is our thing. We are working. “Oh, Mr. Luis, we received more cocoa for this coming week”.

**You go back in. You are paid the minimum.**

The minimum.

**Damn. Do you save or who handles the money for you? How does that work here? Or does the lady receive it for you?**

No, we do it ourselves. We do it ourselves.

**And is it enough to save? Do you get to save some of it?**

We are given a fund.

**Oh, that is so cool. Right here?**

Right here. A savings fund.

**That is so good.**

If you want to save 100 000 pesos or 50 000, you save whatever you want. They won’t force you.

**That is so cool!**

The company won’t force you and say “you have to 1 million or 500” No. Whatever you want.

**But that is so good. They promote for you to save.**

Yes, of course. Logically.

**And with the money that you are saving, have you taken it out?**

No, I leave it still there. I am saving and…

**To add up.**

Of course, because if one day you might leave, just like the boss says, if one day you get bored, you leave, you have some money. If I have 500 000, if I have 5 million saved there, I have something to pay one or two months of rent with. Of course. By means of saving and they give you loans.

**Oh, ok. Then the company promotes for you to save, right? You save whatever you want. But if for some reason you need of a loan, the company where you are saving, borrows you?**

Three times what you have saved. If I have 3 million, they will lend me 12 or whatever it is. If I make a request. If I want the 12 million, they lend me the 12, or 10, depending on how much I ask.

**And has any of you done that?**

Yes, more than one. There are colleagues that have taken loans of 6, 7 million.

**And why do they get the loans for?**

For a motorcycle or to pay their home… Well, for many things.

**That is very cool.**

Yes, that is very good what we have here. Because in many plots, they don’t take care of you like this. “Oh you earned this much, think about it, make a small saving here”. No, they don’t care.

**Yes, it is different.**

As I told you, where I was working at before I was making good money but what for? They would never look after you.

**Yes, it was different.**

“Man, let’s save. You decide. Maybe you have 50 or 100 left.” How much wouldn’t I have by now?

**How far did you get to study?**

Only up to second of primary school.

**And your kids have studied, right?**

Yes, they studied. They are currently studying.

**How old are they?**

21. Another one has 19, another one has 17.

**Oh, they are already old. You already raised your kids.**

Yeah, already. That’s why it is good to have them young. It works out nicely.

**And everyone is studying?**

Yes, of course. There is one that has finished high school and is now studying in the university. He funds it himself. He is working in Coca Cola and he is paying for university himself.

**Oh, what a hard worker.**

He says “No, dad, you can’t afford for it so I will find the means to get the money”. And when it is too much, I help him out. And so on.

**And what do you think about education? Is it important for them to get educated, for them to study?**

Of course, it is important for them to study because nowadays… I don’t have studies and look at me. Nowadays what is worth are studies. What can you do without that?

**It matters.**

It matters a lot.

**And if you want to learn something different, on cocoa or on a different topic, what do you do to find it out? You ask them or you asked to be trained? What do you do?**

One might want to be trained more. That is what I’m missing, someone to be there, looking after me, my person.

**Yeah, for someone to explain you things so if you have a doubt you have someone to ask.**

That’s right. A person who is completely focused on that.

**How do you see in the future? Within 3, 5 years, how do you see yourself? Working?**

Good. Yes. I think so. Good.

**What is it that you dream of? What makes you say “Oh, I would like this”? A car, a motorcycle, a trip…**

No, a house. I would like so many things.

**Tell me, tell me.**

One or three houses because you have to aim high. You should never say “Oh, I dream of having a motorcycle and 500 000 pesos but I can’t”. No, no. You should never say “I can’t”. It doesn’t have sense. “I will get myself a house worth this much” because you have to aim high.

**How nice. That wat of thinking is so cool.**

I know a lot of people who studied saying “Oh, I want to buy a little house but it is so expensive and I can’t. I don’t have the means for it”. Someone well prepared instead of pushing forward. You have to aim high.

**So much hard working! And if you have to make a decision, how are you communicated of the decisions? Robinson meets with you and lets you know “we are going to do this and this”?**

Ah, yes. He meets with us.

**And how often do you meet? Every day or once on the week?**

Sometimes within the week. “We are going to do this and this, these activities”. We meet up.

**With everyone?**

We schedule ourselves. Yes.

**Oh, ok. For example, you already know that this week you are assigned to fermentation and drying?**

Yes, you already know. Usually you already know and… if cocoa came in last week, you already know that you will stay here all of the following week, because you have to turn it every day. You have to clean it. You know? All regarding looking after the fermentation. Covering it, drying it. Because there is the drying, in the boxes, and you have to move it, mix it, every day. And so on. You already are focused on that.

**Aware. And in your house, in order to make a decision, how do you do it? Everyone meets up or do you make it alone? With your wife? How does it work?**

No, the same. Every one meets and such.

**Everyone, hard workers. Would you like to change something in your life? What would you like to change?**

Everything.

**You would like to change everything? Wy? What would you like to change?**

To be rich. Living in a nice town. Not having to work. That’s what I would like to do. Living the rich life. Travelling around. Knowing towns and cities. What I have never done in my life, travelling.

**You have always lived here in [place]?**

Yes, around these municipalities. Genova, I also used to live there. I also have family in Genova, Quindio… So that’s what one might want. To change that someday, right? To do what you have never done. Travelling, knowing places.

**And how is your health?**

Huh?

**How is your health?**

Good. Very good. I’ve never been operated on nor anything?

**No?**

Never. No surgeries, nothing. And I’ve rarely been in hospitals. Sometimes, maybe, due to a flue.

**And if you get a flu here, what happens?**

We get permission (to leave) and everything. We are insured and everything. We have that right.

**So you go to the usual doctor?**

We go to the doctor. If anything happens, we can go but if it is late at night, “excuse me, boss, I’m feeling bad…” you go and knock at Alonso’s “Can you take me to the hospital, my brother?”, “walk up, how are you feeling?”, ”Bad? Let’s go to the town”. He turns on the car and off we go.

**Oh, that’s nice. Yeah, because there are people that…**

No, no, he is like “Oh, let’s go to the town”.

**They take care good care.**

Yes. In that sense, they do.

**In order to take the liquid, you get all of that here?**

Yes, everything. Juice…

**And the nutrition, jhow is it?**

Good.

**And you get breakfast?**

Breakfast, lunch, dinner. Although not at 9 pm. Oh wait, we do get the *bogadera.*

**What is the bogadera?**

Yes, a small juice. They bring it to the house. You get the raw sugar and they prepare the lemonade. There are lemons, there are oranges.

**And you can pick them up?**

Yes, to do juice. Whatever you want to grab.

**And with the food, are the portions good? Is it big?**

Yes, good meat. There are times when we would get the meat, three years ago, and I would have to throw it aways because it was really bad. For real. I’m not lying to you.

**So it is a good portion.**

It was a portion around this big.

**And do you get the same every day?**

No, they vary it.

**Really?**

When I got here, I told my coworker “Oh brother, what a meat. Are they going to give us this meat all week?” I got scammed. It was such big pieces of meat. Then 20 days later a calf was slaughtered and the boss said “No, don’t sell that. We are going to feed it to the workers. Just save a leg for me. Put it in the freezer”. He gave us that meet, that whole week we ate meat. Double serving.

**And you eat a balanced diet?**

Yes.

**What is it that you like the most from what they cook here that makes you say “oh, this day things are delicious”?**

The thing is, here everything is delicious. Because here we are motivated. *Arroz con leche, unintelligible,* that we would not be given anywhere else. I like arroz con leche a lot. When I hear “Oh, we are preparing arroz con leche, Paulita” I work harder for that night. You are given a cup, you are given the one for the juice and…

**And who is Paulita?**

She is the worker in the kitchen. Sometimes there is arroz con leche and she comes and I work harder. I love it. Juice, for lunch.

**What is it that worries you? Because I see you… What worries you?**

No, nothing. I’m not worried by anything. I’m not worried about anything.

**You are calm?**

Yes.

**And if you have to… If you are bored or you are sad, you tell your wife?**

Yes, of course. That is different. I let my wife know, or my children. Depending on the trust I have with them.

**And here, who do you talk with the most? Or how does it work for you?**

Well, around comradery. We hang out in the afternoon. We walk around. We meet up around here, there is a small park there.

**By the entrance?**

Yes. We go to the river. There is a lot spots to walk around. You know? The time goes walking around. Over there, there is a…

**And you go towards there too?**

There is a small park down there.

**There is a lot of places to hang out at.**

Yes. To have fun, to talk, yeah.

**And that is something you do every day?**

Sometimes. Yes. And more due to comradery because you can’t talk with your wife all day. Only at times. Once every other day.

**You talk to her, and also with your kids?**

Yes, with them, too. And I go out with the workers to chat outside. You entertain yourself and the day goes by. At the end I might watch television.

**And that’s how the day is over.**

And at 9 we are off to sleep, early.

**Do you think that everyone here has the same… Can everyone do the same things or are there preferences or stuff like that?**

No. I don’t think so. No preferences.

At **any time have you felt like saying something and you wouldn’t because you feel ashamed or something like that?**

No, well, something like what?

**I don’t know, that you are ashamed or asking something or are you given the option here to speak up and ask?**

Yes. No.

**The ones living around here, the neighbors, do you ever talk with them or everyone is on their own thing?**

No, they rarely come around here. Maybe just in and out with a “Good afternoon, good morning”. Things like that. Just ordinary stuff for neighbors. “I need this thing”, “Mr., I need a favor”. But gossiping or something like that, no. Not like in the town, you know? When you go around and “my kid won’t go around there because she gets in trouble”. Because neighbors can be nice but you have to fear them. Sometimes they become very… you know?

**Yes. Well…**

**END PART I**

**Pereida.**

Pereida? Oh, that is so cool. I have some nieces in Pereida. They have a small house somewhere in… When was it that they told me?

**Dos quebradas?**

Dos quebradas. They have a small house there.

**That’s so nice. Well, let me keep telling you about the project. The proposal, the proposal they have, is a project called biohubs, by the university of Delft. What is it that they pretend to do and what do they want? To generate a win-win strategy meaning that everyone who is involved in the process to win something. And what they want to use is… Firstly, it is not food. All of the materials are residue. So, what do they want? Let’s say all of these are plots. To gather the residues, to take them to a plant or a factory. They call it biofabric but it is the same, it is a factory. And in that factory, from the residue, let’s say from the cocoa residue, they want to generate sort of a bio… sort of an organic fertilizer and they want to generate a fuel for ships. From these residues.**

From the ones we are throwing away here?

**From the ones you are throwing away here, exactly.**

The ones we are throwing away… And it has been a long of time.

**Exactly. This is their idea and they also think this organic fertilizer can be given back to the plots and this fuel can be taken out and be sold to ships, right? Making that factory. And on top of that, look, this is the biofuel, this sort of black liquid, and it can be used for plastics, to make plastics, to make containers, to make fertilizers, for paints, right? To make planes or ships gasolines. It has a lot of uses.**

So cool.

**What is intended is, these are the cocoa residues, to take them to a plant, right? And to obtain these two residues. This is sort of an organic fertilizer and it could be used and this is what could be sold.**

This one.

**Yes, that black oil. So, this is one of the strategies that could be done. On that matter, regarding the residues, how much… are there many residues being generated? For example, if we talk of these ones that could be used, for example cocoa?**

Of course.

**And what are you currently doing with it?**

It is being wasted.

**That one is not being used?**

No.

**Ok, and what do you want to do in the future? You were mentioning it earlier.**

Oh, right, the machinery where they are doing the ranch, over there. It also is for fertilizers.

**For fertilizer?**

To destroy the… to chop the cocoa peels.

**So, what you want to do is take the peels you are currently throwing away, chop it and make fertilizers.**

Organic ones. Everything is organic. It is cool because everything could be used for anything.

**And do you generate much?**

Wow, the amount of peels that has been wasted is huge. You can see, on the side, where the range is, that there is a tall pile. All of that is wasted.

**Nothing is done with that. And, for example, if you were told that you could gather together these peels and you could sell them, what do you think the producers would think? Yes, or no?**

Of course.

**A yes?**

Yes.

**What problems do you see regarding the gathering, how do you handle that? I don’t know, you have the crops on one side. What do you do to bring…**

The thing is, they pay by contract so that people collect it, they harvest with scissors and they store it in a *catanga*.

**What is a catanga?**

It is a type of burlap. He comes and the tree is here. The *catanga* is on this side so you store it and put it there, and put it there, so you start to gather them on the side of the road, forming the lump, and since it is many who are collecting the cocoa, they gather 30, 40 lumps and then the helper brings them in the truck, all the way to the place where they are going to be pilled.

**Oh, so they bring the whole cob?**

The whole thing, yes. They bring the cob all the way there, where they are making a ranch.

**Yes, yes. You said they are doing it to prepare a soil improver.**

Exactly. So once there, they store it for 3 or 4 days, they store around 100 or 200 lumps. Once they have about 200 lumps stored, they start to peel it. To de-pulp it, I mean.

**And by de-pulping you mean to take the beans out?**

Yes, to de-pulp it. So they peel it and they throw it away. They throw the peel, take out the bean and store in a basket. That is what we bring back here. It comes into the fermentators on the next morning, ready for it. But all of the peels are being wasted.

**Of course it…**

Yeah, the peels remain there. But look at what the boss is planning now.

**What issues do you see while handling those peels? Is it hard to move it around? What difficulty do you think there could be?**

No, no difficulty. None.

**Do you think there would be people to do something with those residues?**

Yes, of course. Don’t you think so? Of course.

**This cocoa production belongs to the association?**

I think so.

**It does?**

Yes.

**What things have changed in this plot through the three years you have been here?**

A lot of things.

**Like what? What new things have they done?**

Regarding the house? The crops?

**Regarding everything. The house, the crops…**

Regarding the house, when I got here, the plot was very degenerated. Well, it was not that bad but it was not taken care of. With a lot of stovers.

**And they have changed that?**

It has changed a lot. They sowed a lot of cocoa plants. We have sowed them. I’’ve seen a lot of new crops. Mostly cocoa because here they are focused on cocoa. You can see yourself that some of the cocoa trees are smaller, some other are larger. The main thing is cocoa. Everything that was paddocks was changed to cocoa crops.

**Do you think that this strategy could improve or benefit you, as workers, somehow? Or not really?**

Maybe it could. More employment and such. Maybe it could because there is a lot of work around it. Recollection or… Well…

**I’m going to make you more questions, we are almost done, and it is regarding and how things relate, based on things you have seen or might have experience with. Here it is like this: the ones who have a lot of power, within the organization, I will read it for you because you told me you don’t know how to read but it is very easy. So, it says, power versus interest. How much power I have but how much interest I have. For example, the national government, does it influence or not on issues related to cocoa?**

I think so, of course.

**Why?**

Because it benefits everyone, right?

**Here we have the municipal one, for example the town hall**.

Of course.

**It might have some importance? Transport here, how do they do to move here internally? How many cars do they have here?**

There around… There are two *turbos*, two cars.

**And with those you move around within the plot?**

Yes. Two *turbos* a truck and a…

**And the academia, research, the cocoa farmers, the cooperatives, fedecacao, the companies that provide technology and such, all of this people have something to do with that, with cocoa farming, right? Which ones do you think is the most important? Within all the ones I mentioned or if you can think of a different one. Or do you think that the producer…**

Luker maybe! Could it be one?

**It could be one of those, the companies that buy it.**

Luker, yes.

**Yes, they buy it and transform it and all of that. Now I’m going to ask you a different question. We are going to look at some cards I have here…**

It is good like this unintelligible conversation . Right?

**Yeah, yeah. It should be like this.**

Unintelligible

**Totally.**

Of course because in reality you are full.

**Yes, yes, with shyness, with shyness.**

No, not shyness but unintelligible

**Yes, badly. The idea is to grade with a scale, according to what you might think is more important, ok? And will tell you, for example, physical health and here 1 is little importance and 6 is the one that make you say “oh, this is super important”. For example, for your health to be good, to have a good physical health, where in the scale would you place it? 1, 2, 3, 4, 5 or 6.**

The 6.

**6. It is super important to you.**

Yes.

**Work. For the work that you do to be satisfactory so you feel you like your work, that it is satisfactory, in what scale do you place it?**

At 6.

**At 6, too.**

Yes, because it is what I like the most.

**That is what you like the most? To work?**

Yes. That’s what I get to do.

**How hard working! Your social relationships with your colleagues, is that important?**

Yes, of course, it is important.

**In what scale would you place it?**

At 6.

**Perfect. Safety, to feel tranquility and safety where you are working, what would it be for you?**

The 6.

**This one, too?**

Of course.

**Self-determination, for you to make decisions and being able to remain there. To be decisive and determinant by yourself, where would that be?**

At 6. Because, of course, to feel sure about everything. Yes.

**Exactly. Nutrition. How important is a good nutrition?**

That is essential for the human being. If you don’t have food, you don’t have anything. It is better to have food over money because…

**Totally. Regarding housing, to have a nice place to live, a good space. That is important. How much?**

A 6.

**From 1 to 6? 6.**

Yes, because that and food…

**Education, how important is education for you?**

It is essential nowadays. I would like to study again. I want to keep studying. If I were to be given studies, I would continue. If I had a teacher here, I would go to the teacher to be taught, even if it was during the night shift, at least 3 hours a day. I would like that.

**How hard working. So that would be a 6, too?**

Yes, a 6.

**Ok. Mental health. To be mentally calm…**

Relaxed…

**Where would that be in the 6 scale?**

At 6.

**At 6?**

Yes.

**Good. Taking care of the environment, how important is that for you?**

Another one.

**Another 6 one.**

Of course. Essential. To take care of the forests and everything.

**Participation. For what you say to be heard, for you to be able to share what you think. Public participation or in community, how important is that for you?**

Also at 6.

**6. And, lastly, fames. Leisure. For you to have calm spaces where you can watch television, play, etc. How important is that?**

Also that one.

**Six?**

Yes. because, of course…

**So all of them are six?**

Of course.

**All of them are very important?**

Yes, to me they are important.

**Done. Well, now, I don’t know, what would you like to add? Do you think what I told you about is viable, not viable? What do you think about it? About the project?**

Well, the project sounds very cool. Everything.

**You, having so much experience around this, do you think it would (work) or wouldn’t?**

Yes, of course.

**Ok. Why? Why do you think it is viable? To make use of those residues would be viable or not viable? Why?**

Of course. The thing is that we throw things without knowing what good things it could bring. Yeah. Look, right now we are throwing away things that…

**That have a use.**

Yes. And not only once or for two years. It’s been years. Throwing away something that could be useful for a lot of people> look at what you just told me about.

**What would you like to add? What did you think of it? Do you have any question?**

No, no. I don’t have any question. It is cool. But the thing with the cocoa, I like something there related to me, and I would like you to advise me about it. For me to be taken there.

**Yeah, so you can be aware of it.**

Exactly. That’s the only thing.

**Do you think that you, having this much experience and being familiar with the are, what do you think? Do you think people would bet on doing something different with those residues? Based on the many things you know.**

I think so.

**Yes? You think so?**

Yes.

**And how could we make people interested? You, knowing the producers and all of the sector, how could we catch the producer’s attention, for them to participate in this type of projects? What would they like?**

By talking. By talking with them. Calling for them.

**And what else? What could I tell him to make them come and provide their peels?**

“Help me out. I need this and that. Look, we are doing… Things are not being done correctly because we are using this, and this other thing we are throwing it away. Why can’t we use this? Why wouldn’t we use these residues for these other things?”. You know what I mean?

**If I were to tell someone to sell it, do you think they would sell it?**

I think they would.

**Well, yeah, because they are throwing it away.**

Exactly.

**Well, yeah, what you are saying is true. If they are throwing it away it is better for them to sell it. What you are saying is true.**

If I have 1 000, 2 000 liters, “man, I will pay you 2, 3 million” and instead I’m throwing it away. Why wouldn’t I want 4 or 5 million?

**Yes, that’s true.**

Isn’t it true?

**Yes, of course. They would go for it.**

But it is all very cool. I like it.