**F12CF - Interview farmer #12 - male, Mistrato, 55 - 15-7-2022**

**You can start with a short personal introduction.**

My name, [name]. I am 55 years old. And all my life I have lived here on this property/farm. Everything has been owned by my dad for 55 years. It is something that we love very much. It is like a... Well, for me, it is like an inheritance that I would never leave. I love it too much because it is a memory of my dad. And I am married. My wife's name is [name] and I have three children, [name], [name], and [name]. This is the family nucleus.

**Does everyone live here in this house?**

Yeah, we are all here for now.

**Does everyone also work on the property?**

Yes, the two oldest have already graduated. There is one who is an agricultural technologist, and the other, the child, is studying. The smallest one.

**And what does he study?**

No, he is in high school, here at school. And there he is, trying to go through it to see what he does next.

**How many hectares do you have?**

Here are three hectares.

**Three hectares. And do you have more elsewhere?**

I have two or three more batches there, higher up, in which the boys are working on. I have another approximately three hectares.

**So, in total, you have six.**

Yes, more or less.

**With everything.**

Yes, yes.

**Is everything coffee?**

Well, yes, mostly. There is very little pasture and banana... No, yes, most of it is coffee. There are approximately 18,000 coffee trees up there. And banana.

**And how many banana trees do you have?**

Bananas must be around 700 bushes, 800 bushes, approximately.

**OK. So, it is from your family, from your parents.**

Yes, my dad lived here for a lifetime, until he passed away, and here I am. Here I am replacing him in the coffee, in the farm. He passed away a little while ago. And now my sisters have the other two properties, and I stayed here. I wanted to stay here because it was the first property my father had. Therefore, I inherited it, the oldest, I wanted to be here. And I accommodate myself here better than in the others. I like it more. And at least I have a place to work. And the children, well, they like the property too. Thus, well, we are trying to take it forward.

**And how old are your children?**

Adrián is 27, he is going to turn 28. And the other is 26. And the boy is 12.

**Do they belong to the association?**

Yes, I am a member of the cooperative and I belong to their *Jardin*. And the boys are also at the Generational Juncture of *Jardin.* The old ones. Well, there, for example, is the group that was founded in *Jardin*, that we are the oldest, to say it somehow. And the boys, all the children of the farmers, are trying to take a group forward that consists of boys and there is another group of women as well. They are there.

**Why are you associated?**

Well, for trying to have or do business, to sell products at overpriced prices and so on. As to try to organize and others. And there have been, for example, there have been projects in which they help us with fertilizers, they gave us machinery for the processing of coffee. And they pay us there, very basic, and they give us prices to work. That's right, it is good. Every month we meet.

**Every month?**

Yes, every month the association meets to see how everything is going.

**And do they make decisions together?**

Yes, yes, of course.

**What decisions? For example.**

For example, our […], there were some businesses there that they did with a... Some companies came to buy coffee, but no. we sold a part of the harvest, but no... As I told you... It was very cheap. They did want to buy, but they wanted to earn all the... as I told you, that they had part, and it did not help us. The association finally rejected that, and they have been all over the place; there is the treatment plant, and they are roasting and selling coffee. For instance, the coffee we consume on the property comes from the property itself. We produce it right here in the association. We take it.

**Because you make these decisions together, such as you are going to sell it to that...**

Yes, that, to a company that is of interest.

**And are sometimes arguments?**

Yes, of course, sometimes people say: "Look, that's not true." Sometimes, they put too many requirements, too many requirements, and the price is not so favorable. And right now, that coffee is expensive, well, you know? It is better to sell it to the cooperative. And on top of that, I have been a member all my life, and we are doing well there, and we can participate in coffee contests and everything. And there is the possibility of making good sales too.

**Then, you belong to the association and the cooperative.**

Of farmers, yes

**And how do you sell your coffee? A part to the association and a part to the cooperative?**

Yes, exactly, when the association does business, a part is sold to it, and the cooperative also keeps... There is a delivery share, which is small, it is not a large volume, which we can distribute, and it is fine on both sides.

**Can you describe your activities for a typical day?**

One day? My day starts at 6 in the morning. From 5.30 to 6 in the morning, I get up. I get up and do the dye, and then I go to do what needs to be done; pick up coffee or fix the banana, or whatever. For example, at this time, there is very little to do. Because of the winter it is little. We are in season, in which there is a month or month and a half left to start the chain. And there are places where there is more work, and you have to get up earlier and work late at the processing infrastructure, making the processing, that's one's day-to-day, that's it. It is almost routine where we live. Where there is coffee, it is the same day after day. You get up at 5 in the morning, you go to the coffee, and you go to the coffee fields with the workers, to work with them there. To be aware of everything. Right now, we are resting a lot.

**Getting ready because it starts in August.**

Yes, around mid-August, it is already starting to be more to do. Yes.

**And during this season, are there workers as well?**

No, not right now. We, with two children that we have, sometimes the boys help me out there. An indigenous person helps me when I need it, but not right now.

**Does his wife also work on the property?**

She here in the house, at home. Yes, I don’t like it there. She told me until now because that is very hard for her. To collaborate, here, in the drying of the coffee. In the drying chain.

**During harvest time, are there more workers?**

No, there is the family and the indigenous, with his family, which are 4 or 5 people. We are seven or eight, or something like that.

**Do you always work with them?**

Yes, exactly. But not anymore. When there is coffee for everyone.

**What do you enjoy?**

Of the coffee?

**Yes.**

Well, the atmosphere, the tranquility. I accommodated myself a lot here. It is not that I like going out on the city. I like to get into the field and be here. The calm. I do not know. And the habit of being here. I would not change this for anything. Everything is here. We have everything here. Fruit trees... Then you do not think about anything else, everything is here. At least for me. I do not know about the boys. Well, they also accommodate themselves here because they did not want to go anywhere to work, they wanted to stay on the property, and there we are.

**Are there also things that you don't like?**

Something I don't like?

**Yes.**

I hardly like to stand around still. I like to be busy all the time. I am very bad for…

**It is true that you don't like it.**

Yes, I am too bad to be lazy. I like to be busy every day. I feel stressed when I am out there and there is nothing to do, because of the habit of being busy.

**And if I could change something in the sector, at work...**

What would I change? Well, no. I would not change anything. Here what I have. I simply wish that what one grows had better prices. That is the only thing one would want. That people would have valued more the work in the field, which is very hard. It is that the work in the field is something hard. For that, it is, as they say here, very ungrateful and when it comes to selling, it is not worth it. Therefore, yes, I would like the prices to be more profitable for one, higher profit. But for now, we are doing fine, […].

**Yes? Because can you live well with the income you have?**

Yes, yes. From coffee, yes. Considering current prices, yes. Because you must... But you have to see that there is a bonanza now and that everything is very costly. For example, the coffee boom is great, but the inputs are very costly, but here we go, more or less, for now, we are fine. And the banana. Then, since we have the banana, that has helped us a lot. That is another source of income that is the one that has supported us the most in that time that there is no coffee.

**Who do you sell the banana to?**

Well, there is an association too. Before there was that association, but for now, they have been testing it with different buyers to see where we go. But there are many private clients and there are also good prices.

**How did you learn to work in the system?**

Since I was little, since I was in school, I left school, came home and went to work. There were also no studies, and to help the father. Yes, but it is something like hereditary. So, my dad did that and one also for being behind him, I learned everything. And that is how the boys do it too. Next to me, and they copy everything. What happens is that now everything is more technical. First, it was all more rudimentary. Instead, now the boys, we have to do analysis, we fertilize every four months, which something we used to do once a year, and so on. Then, new measures are being implemented. Therefore, one sees that it is worth advancing in that sense of looking for the techniques that in the committee enable us to have better quality and greater abundance.

**Do you participate in investment fields or contests?**

Yes, I was on the committee. Around 16 years selling on the committee. And there, well, I was given training on coffee and many things. What happens is that sometimes there are many trainings, and not all of them are applied to us. Sometimes, after learning, you do not put them into practice. But at this time, we are applying most of the things that have been implemented for us. And yes, you do see worthwhile. There are better productions and so on.

**Can you give an example of something you learned, and now you use?**

Yes, for instance, with the fertilization. For example, the coffee fertilization. I used to do them once or twice a year, and now I do them more often. Every four months, and with more doses, and there is more production. To think that yes, there has been a lot... Despite being so small, the production has been excellent. I have to say. In fact, for instance, they have told us that for 15 or 20 years, and I said: “No, no way. No!". And now by implementing it one realizes it works.

**Are they manuring or chemical fertilizers?**

Yes, chemicals and... For example, there is the watery, the pulp. We add it there, but it is very little. For that, too much is needed. Therefore, that is why it is not commonly applied because it is more or very... As I told you, it takes up more time, and you need too much volume. On the other hand, with the chemical, it implies more work, but it is very good.

**Did you study?**

No, I studied until seventh grade. I studied at school until seventh grade and no more. What I did was helping my dad, I came to work and, so far, I have not regretted it yet. Well, maybe not, but I like being here better. It is that I don't like being bossed around, imposing a routine on me. Therefore, I work on my own, and I do not have someone telling me: "Ah, but it is not like that..."

**Be your own boss.**

Exactly. I am my own boss, that is the word.

**Is there internet and phone connection here?**

Yes, there is internet. This recently... It has been almost a year since it was installed.

**One year. Not before?**

No. Cell phone, yes. The signal is very bad, but yes. That is why they installed the internet because the signal is terrible.

**Ah, okay, so it is better to call online.**

Yes, exactly.

**Water requirements**

Yes, aqueducts. There are sewers, there are septic tanks, there is a leachate system for the coffee, to avoid contaminating. Yes, everything is installed there.

**How do you find information about things that happen in the sector?**

On TV, in the news. And there are programs. For example, every 8 days there is a program of the Federation, which is the Coffee Magazine and I see it every day, and I get up to date with everything.

**That's the *Professor Yarumo*?**

Exactly, and him too. Thus, there they give you many tips that are useful to you.

**What sources or ways of transportation do you have here?**

The motorcycle. We use the motorcycle every day, yes. And when there is coffee, well, you then pay for a car and since it is small, it takes the coffee and so on.

**So, you have that car.**

Yes. But most of what we have is that we tie up the cart and take it. There is another one over there. There are many. Over there, we have transportation. And since the town is very close. It is just five minutes to go to town, very close.

**Do you feel free to go wherever you want?**

Yes. It is very quiet here. Above all, here it has been very healthy. There are no problems at all. You go out at any time, and nothing happens.

**How important is the environment to you?**

Quite relevant. The residues. For example, I have participated in coffee contests and the rate has been very good, and that is because there is a lot, there is too much, it is very well protected. Trees, tree planting. It is very important. All air is very clean. Everything is very uncontaminated here. For instance, the water from the aqueduct. You can take it directly from the faucet, and you do not need... It does not require boiling, it is clean, like that mountain range. Everything is very clean.

**How do you take care of the environment?**

I try not to destroy, not to cut down the trees, not to spray herbicides.

**You do not do it…**

No, out there, from time to time, maybe I want to, but out there it is too hard, but no, I do not like it. This protects the environment. If dirty herbs are treated, garbage. For example, the garbage, all of it is collected, I take it to the town. I pick it up. We try not to pollute.

**And have you sometimes thought about organic fertilizers, for example, something like that, about not using chemicals?**

Well, yes, I have thought about it, but as I was saying, it is very laborious. And I need too much... Well, one would do that in a batch, in a small part, but that is it. But for one, having that in 15,000 or 20,000 trees is more complicated. It is more difficult. However, it would be very good. Of course, despite that, you try to get the coffee as clean as possible, but the rates of the coffees that I have produced have been clean. There has never been any problem. Since you do not spray for the coffee berry borer or anything, it comes out clean. Therefore, because of that.

**Do you suffer problems with pests and contamination?**

No, not yet. Well, the coffee berry borer, in the summer, increases a bit. But it is not to... With the control that we have, we do not need much fumigation or anything. It is bearable.

**What variety is the coffee you have?**

*Castillo El Rosario*. Everything is of that type.

**All of it?**

Yes, and now I have... A batch has come out here... What is the name of the new coffee? I forgot. Adrián, what is the name of the new coffee we planted?

Senicafe. [Adrian]

Senicafe. That is the last one, that is the most recommended right now. Therefore, we tested it with 2,600 trees of that. And there, I will plant more.

**What is the price you get for the coffee?**

The price right now?

**Yes**.

I arrived yesterday, and it sold for 247,000 an arrova. It is at 2,470,000 per load.

**And how much is the production?**

The average production? Around 50 - 60 loads a year.

**And a load is equivalent to an *arrova*?**

One load is ten *arrovas*. Yes. To get a load of coffee, you must get 600 kilos of coffee cherry. For instance, from the tree, and it is treated and results in ten *arrovas*.

**And is it possible to save?**

Well, if one wants to do it, yes. Just as one who wants, tries to save. Not much, but there is something left.

**Do you think that your income is enough to support yourself?**

Yes. Yes, as long as one does things well, yes. And do not dedicate yourself to one thing and have several alternatives. For instance, in my case, there is coffee, there are bananas. And in that way, that helps us with many things, to keep the animals, sell them.

**Do you also have cattle?**

Yes, I have two animals in the corral, and I sell them. I buy them small. That gives a little bit. It is a bit, but it is a saving there.

**What dreams do you have? Are there things you would like to achieve?**

I would like to finish building the house well here, make some cabins, some kiosks, something like that. People like to come here a lot because the river is there and there is an island, in the middle of the river. And all of this is very impressive. So, I would like...

**For tourists?**

Exactly. To make kiosks or something like that. That is a dream we have had during all our lives. And have the grocery store, that there is one, expand and have more. That is one of my dreams.

**And the fish you have here is for consumption?**

Yes, for consumption and sometimes, people come and sell it to them. But most of it is for consumption.

**Do you also have an orchard?**

No, not an orchard. There is carelessness there. What happens is that here, I am very... It is just about laziness, but the ground is very rocky. It gives a lot of relief not to make the land good for the garden. Lack of place. Someone is missing to start and do it.

**How is your physical health?**

Fine until now. So far, thank God, good. We have been in good health condition. We are very thin but doing well. Thanks to God.

**Because working at the property is...**

It is very exhausting, yes. Very tiring. But one gets used to everything. All my life, since I was 12 years old, I was already in the field. So, it is not very hard for me because of that.

**You got used to it.**

I got used to it, of course.

**Where do you buy your food?**

In Mistrató. I have a supermarket there; I have a little store where I go there.

**And is there always enough?**

Yes, but enough for what?

**For you, and the family.**

Yes. Yes, yes, thank God, yes.

**Do you feel happy? Satisfied?**

Yes, so far, yes. So far, there is nothing to complain about. Everything is fine.

**How is the relationship with the community?**

Good. All. Well, since I have been living here all my life, we are all... For example, it is not that I stay with the others, but we all talk to each other, we get along well. But what happens is that I do not really like to go and be among the other people because sometimes one gets tangled up in something there, like if I wanted trouble. So, for me, that is better, with distance, but with a good friendship.

**Is there sometimes discrimination or inequality in that community?**

No. No. Inequality in which sense?

**Are there some groups or people who have fewer opportunities than others?**

Oh, yeah. Yes, of course. There are always people who have more. For instance, one works on a property and is owned by some who live in a normal house, and they have to go to work where the others. They have fewer opportunities. But currently, for example, the one that is doing badly, the majority is because they don't like to undertake as it is a lot of work. Labor is needed, people are needed to work. So, for example, around here, everyone complains “I don't have anyone to help me with this task”, and there are people who come here and do not care. So, they are very unaware of that. But job opportunities, yes.

**Now we have talked about different topics. And I would like to do an exercise. I have some cards here, and I also have... Maybe we can do it here. I have here different cards that represent different topics or aspects of life. I would like to know how important this is for you, to live well, to feel good. And I would like to know if it is the most important thing, and put it at the top, or if it is not important, or less important and put it in the middle. Start with social relationships. Maybe, you could put it somewhere.**

Social relationships are quite important.

**Why do you put it there?**

Because social relationships are very important, but sometimes you interact with people who have been for years... There are people that you do not get on well. So, it is better to have it there since it is neither too far here, nor too far there, but they are important. For me, they are.

**Residence?**

The most important for me. Yes, because the more comfortable one is at home, the better. The more comfortable, it seems to me, that residence is important.

**Are there things you would like to change or improve?**

To improve? More spacious. I really like houses that are spacious, that are alone... The spaciousness. This is spacious, but I would like more comfort.

**Leisure and game.**

Leisure and game? Well, I do like it. But I see it here. Leisure, no. Game, yes. I like the game better.

**Which game?**

For example, football, yes. Going out with my son to ride a bike, or something like that, I do like it.

**Do you think you have enough spare time?**

That is what is not suitable sometimes. The place is not suitable for that. In the afternoons, sometimes, with the child, I go out to play for a while, but it is not much. It is necessary to make more room for it. It is important.

**Safety?**

Safety is very important. Feeling safe is the best, it is the best. Safety is more important, especially for the family nucleus. I wish I did not have to make sure everyone was okay. But I do not know.

**And do you feel safe?**

Yes, yes. For now, yes.

**Has anything changed?**

Yes, of course. For example, there was a lot of insecurity around here. It was horrible, the situation was very complicated. But everything has changed, and it is very safe. First, it was very unsafe, and you could not go out there. There was fear. Not now. Now everything is very bearable.

**Public participation**

Like what? Politics and stuff like that?

**Politics, in the community...**

In the community, yes, it is important, I think it is good. But what happens is that I don't like politics, and I do not like...

**No? Why not?**

It is very fake. People are there for their own interest and are not thinking of others. So, I don't like it.

**Anything? Also, regional or local politics?**

Yes. Local and regional. They all promise one thing and get there. They all come from where you are, and they all promise you... They are interested, they promise to fix your life, and you never see that. Therefore, it does not catch my attention, I don't like it very much.

**Nutrition?**

It is important.

**Up there.**

Yes. Above all, that. If there is good nutrition, there is good work availability and there is good health. So, that is essential, yes.

**Satisfactory work.**

Yes, I really like that everything looks good. It makes me very sad that things are done lazily and result in... I like everything to look great.

**And do you feel satisfied?**

Yes, so far, yes. With everything we are doing, so far, yes, I feel good about the work.

**Education and knowledge?**

Well, yes, it is important. What happens is that I did not want to take it too much to heart, but I do like it. Yes.

**Are there things you would like to learn?**

Yes, for instance, I would like to have systems training. That is why I am very... I don't like a cell phone; I have not learned how to handle them well. I know how to answer, but chat and that stuff, no. And it does not catch my attention, but I would like to learn.

**But do you have a cell phone?**

Yes, they have and here, there is another.

**Self-determination.**

Self-determination. I am very insecure. In that aspect, I am rather insecure. I am like... I think about things a lot before doing them, and I am going to do them, and I am like “maybe yes, maybe no”, so I lack more self-determination. I do need it.

**Who makes the decisions, for example, on this property?**

It is me, but despite everything, there are things that one feels insecure, and one thinks about long before deciding.

**Who makes the decisions, for example, in the house? How to spend the income, how...**

No, but it is that, almost daily, it is me. What happens is that when they tell you such a thing, it is a necessity. For example, one sees that you are going to buy, and they tell you “What are you going to use it for” and then, it is something that everyone always participates in. Everyone participates in it.

**And mental health?**

Well, so far, it is going well. We are all. For now, we are all good in that sense, it seems to me. I look here and thank God, here are good relations.

**Taking care of the environment?**

Yes, that is very important. I try... In that, we try to do the best we can because the quality of life also depends on that for us and for everyone around us. For example, around here, people take care of all that. Look, there is a lot of tree planting. Over there, all of that were *potetes* and it has changed into trees. It has a sense of belonging. So, it seems to me that it is good.

**Finally, physical health?**

Very important, but I hardly do it. For instance, I play football and that, but I have been away from that for a long time. Thus, no... More participation is needed in that. Taking care of myself more in that sense, physically, yes.

**Here I have some white cards too. I do not know if there is something also important to you, but we have not talked about.**

Something important to me... Well, for me, the important things are to try that what one does, the family can enjoy it. What one enjoyed, that they may enjoy it too. That is, that they could take advantage of what we have, what my father left me, and what I will leave them. That they are not going to throw it away, that they follow the tradition of not letting this legacy that one has end. Our roots. For me, this is the best.

**Would you like your children to stay in the sector?**

Yes, exactly, I would like them to continue. That is not the perspective, but that they would not forget where they come from. For example, many boys from around here on the properties leave one day and forget about it, and they do not even come back here. And they even forgot their family, and they lose everything. Therefore, it is something that one did with effort. That someone tried to get ahead, and they let it go... It would make me very sad. I would like everything to continue flowing, as it is.

**Because there are many young people who want to work in the sector…**

Exactly. And there are some, for example, I have spoken with many parents of the unit around here, and they have children, just like them, and no, they do not want to know anything about the property, but it is due to the lack of opportunities. It is because the governments do not support the undertakings of the boys, and that is what is very important for them to accommodate themselves and see that it is useful for them to stay on the property. But most do not. Hence, they go out and drive a car, or do something they do not even like. So, that makes me feel sad.

**And, if you could change or improve any of those aspects, what would they be?**

Have more with them.

**More leisure and games.**

Exactly. More relationship with my children. And to be able to enjoy with them. For example, being able to go for a walk. It is more than anything, social relationships, like this with the family and with the community itself. I would really like that. Which are things that should go together with work because everything should not be work, everything should not be... And that is what happens, that one dedicates oneself to one thing, and forgets that there is so much to enjoy.

**Thus, more time.**

More time to spend with the family. Yes.

**And now why don't you do it?**

For that, exactly.

**Because of work.**

Exactly. You do not... Sometimes, you have the time, but you are lazy. Leisure suits one more than game. One prefers leisure. That is what happens.

**How many days a week do you work?**

Five. At this time, five. But when there is coffee, every day.

**Also on Sunday?**

No, on Sunday, we already sell coffee and pay the workers. And we organize the land and the house, but usually, it is six days in that time, very hard, actually.

**So, here you produce the coffee, and you also do the processing.**

Yes, here is the processing carried out.

**What do they do now with the waste?**

With the waste?

**Yes, from coffee and bananas.**

All of that is there in the pit, it is thrown there, and it decomposes to plant coffee again. To throw it to banana. All that breaks down and is thrown.

**Like a controlled compost, or do you put it like that?**

We are going there, and we will take a look at it right now. There is the pit. Simply a pit, and there are worms and then, they decompose it, and when there is hardly any soil, it is already ready to plant any kind of trees, or even bananas.

**What do you do with the coffee honey?**

The coffee honey goes to the leachate. There is the honey. The first honey is added to the pulp itself. The strongest, the worst.

**And why is it done?**

Because that is how they taught us so that it does not contaminate much. Because if the pits are there, that, if the first honey is poured, it pollutes too much. Therefore, one takes that out and throws it into the same pulp, and it decomposes. Then, it is already used as fertilizer.

**Since when do you do it like this?**

I have been doing this for twelve years. The system is so old, and it works.

**I would like to show you something. Because our project is about the use of different residues, and we are interested, for example, in the pulp or cocoa shell. We have also seen that there are many bananas here.**

That is lost.

**And it is put on the soil.**

Exactly.

**We investigate if it can be taken to a plant. And in that plant, different products can be made, such as biocrude or biochart, biocarbon. And that can be used again on the property.**

Yes, because, for instance, biodigesters are made with the pulp.

**Yes. Do you know examples?**

With that, with pulp and pig manure. With that, they have made biogas. I did not understand it, I never went to look at it, but they did have that system. A biodigester.

**And this crude oil is a raw material, so other things can be made from it. We are researching this for the maritime sector, and they can be used in aircraft.**

As fuel?

**Yes, like a biodiesel. But you can also make plastic. All those things.**

To replace Styrofoam, which is so bad, right?

**What?**

This is very bad, that Styrofoam, which is extremely polluting. I do not know... They throw that out there, and it stays there for a lifetime to decompose. That is too bad. Making something biodegradable with it…

**And what do you think of this idea of ​​using waste?**

Very good, super good. Yes, of course, there is too much. For example, the banana, which is really... Because this is less, but the banana... You cut a banana plant, and one plant has as bad, 50 or 60 kilos of matter that are going to be lost. And you get a bunch of 10-12 kilos and lose 40 kilos of mere body. I wish that could be used for something.

**If there is the possibility of using the waste as well. Would you be willing to provide the waste?**

Yes, of course. Clearly. For me, there would be no problem. One really takes very little advantage of that, most of it is lost.

**Under what conditions would you be willing to offer it? What is needed to do it? Do you need to have an economic benefit?**

For that, it seems to me that it would have to be very well treated, that it would not be... Without water, so that it does not get so wet. Because if not, it is too heavy to handle. It would be easier without water. It seems to me.

**How do you now transport the coffee to the association or cooperative? How do you do it now?**

On the motorcycles, but dry coffee.

**But do you do it on motorcycles or on Jeeps?**

Yes, in Jeeps. It depends on the quantity. If it is big, in a Jeep. If not, motorcycles.

**And what do you think of the transportation of waste? Pulp or banana waste.**

No, the same. It can be done. More volume, but it can be done.

**What do you think of the idea that now, you do the processing on your property and then transport or sell it dry, and instead of doing that, transport all the coffee cherry to a place where all that is processed?**

To a processing center?

**Yes. What do you think of that idea?**

Well, there are many people here who sell it like that, to a processing center. And they sell it like this, as coffee cherry. Well, I do not know, I have been told it is good, but I have never tried. But they say it is profitable. One would save the processing, the drying, so much work. It is that, after you process it, that treatment is long, a week and more. Instead, there, you carry it as coffee cherry, and once they pay for it, you sell it. Now there is a lot of that. Lots of sales of that coffee.

**Therefore, if there is an economic benefit, is it something you would consider doing? Do you like doing that processing work too?**

Well, because... Well, that is according to the trade that one goes to or wants. Selling it there is very easy, but having a good remuneration like that, well, it is easier. It saves a lot of work. It sounds good to me, yes.

**And do you see many limitations to such a system, such a benefit, to implement it here?**

No. Well, the transportation would depend on where it was or where it had to be taken. Because one of those benefits that was very good, but it is for... it would have to be done in several... Since that is such a large quantity, it would be necessary to collect the production of various municipalities, I guess. If not, one alone would not be enough. It would have to be a very large plant, for example, in the Umbría valley, for four or five municipalities. Because it seems to me that it would not work, there would have to be a lot of it. Thus, it would have to be something very... in a very central part, with very good...

**Do cooperatives or associations work with contracts? For example, do you have a contract with the association that you have to sell to them, or do they guarantee the purchase?**

No. They guarantee the purchase but are not committed to selling it. For example, the cooperative guarantees you that the coffee that arrives is going to be purchased, but promising that you have to sell it to the association or the cooperative, no. If you want, sell it. If not, do not sell it. Sell ​​it to the highest bidder if you want. For example, when there is coffee, out there in the agencies, and in places like that, they pay better, so people sell it. But yes, there are no commitments like that.

**What do you think of working with contracts? For example, if there is that plant, and it works under contract with the producers to guarantee…**

If there is a purchase guarantee and a good contract, of course, it seems excellent to me.

**Does the association sometimes also make investments?**

No, well, until now, well, no. For instance, with different companies, they come and make demonstration parcels, or something like that, they give them fertilizer. For example, I have a demonstration parcel of *AsoJardin*. Well, at least having that, they promote it and provide with fertilizer for it. That is an investment. But it is through *AsoJardin*, but *AsoJardin* does not do it, it is a company, which I do not know how it is called.

**Those were my questions. I do not know if there is anything you would like to share on this topic.**

No. Thank you for coming to visit us.

**Thank you very much for your time.**